

Kathleen M. Buckstaff

Trevor Hancock Construction
4300 N. Miller Road, Suite 223
Scottsdale, AZ 85251

January 26, 2007

Dear Trevor:

What a pleasure it is to sit down and write a letter of endorsement for you and your work. Since moving back to Arizona, we have lived in two homes. One you built and the other you served as our general contractor on a massive remodel. Both homes are exquisite and outstanding in every aspect. It says something in itself that after buying a spec home from you, we were eager to sign you on for overseeing the construction of our dream home.

I hear expressions of admiration for the work you did on our home again and again. Women love it for its charm and warmth. Men love it for how well-built it is. My father-in-law always points out the top quality wood and dry wall selected for the job. But when an electrician pulls me into the garage to show me the quality of the electrical work, I feel tremendously grateful for your insistence that quality people work on our home and that they do quality work where it shows and where it doesn't.

You have a tenacity to see that the details are done correctly and you don't let up until they are. Thank goodness!

We both know you are relentless about getting work done well. What this means is that over the years, (and it's been a while, hasn't it?!), you have selected the top tradesmen in their fields to work with you. Their pride in their work comes through. Our front door was handmade. The iron work was molded by a blacksmith from Scotland. The electrical box in the garage has a signature inside of it by the electrician who completed the job. That's pride. And the list of care and careful work goes on and on.

After living in this home now for seven years, it still feels well-thought out, well-made and beautifully executed. We are profoundly grateful for the work you did and for the home we live in.

Anyone seeking a true standard of excellence, will do well to work with you.

Sincerely,

