

Elliott D. Pollack
10656 E. Carol Avenue
Scottsdale, AZ 85258
(480) 391-0176

January 18, 2007

To Whom It May Concern:

I purchased a new custom home from Trevor Hancock in The Estates of Scottsdale Ranch in September 1990. I worked with Trevor again in 2001 when he put an addition on the house. In both instances, working with Trevor was a very positive experience. I found him to be knowledgeable, honest and forthright. He was there to resolve problems when they occurred and helped me deal with any issues that came up. His response time was exceptional and it is hard for me to believe I could have had a better experience with another contractor.

I am still living in the home and, obviously, I am very happy with the quality and appearance of the product. It has aged very well. Indeed, the quality of the addition was so high that it is literally impossible to tell where the original house ended and the addition began. I would not hesitate to use Trevor again in the future. Please feel free to call me at the above number if you have any additional questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Elliott D. Pollack", written in a cursive style.